

**Chubb Fire & Security**

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Proposal No: FAM1044

2<sup>nd</sup> June 2011

Attention: Michelle,

Survival Solutions Fire Protection Pty Ltd  
3-14 Reliance Drive  
Tuggerah NSW 2259  
P: 0243510210  
E: [michelle@survivalsolutions.com.au](mailto:michelle@survivalsolutions.com.au)

Dear Michelle,

Fire Alarm Monitoring

Chubb Fire & Security Ltd is pleased to present our proposal to continue to provide remote Fire Alarm Monitoring for your existing fire systems.

All fire monitoring must be carried out by a professional monitoring provider such as Chubb Fire & Security Ltd. The **CodeRed** system completely satisfies all stringent requirements as specified by the relevant Fire Standards and the NSW Fire Brigade:

- AS4418
- AS1670
- AS4428

Our monitoring system utilises dual landlines or a combination of landline and GPRS mobile data. This configuration provides maximum geographical coverage with a high reliability and connectivity, providing peace of mind that your premises are never out of contact with the monitoring centres. This is particularly important during an incident, where other technologies can quickly become overloaded.

The **CodeRed Fire Monitoring and Management System** is an integrated system that enables building managers and owners to realise the full potential of their fire systems for the safety of tenants and assets.

**CodeRed Benefits**

- Fully certified by the NSW Fire Brigade as an integrated fire monitoring system.
- Seamless transition to satisfy the new fire monitoring requirements.
- Ensures the integrity and effectiveness of installed fire systems.
- Creates a log of all tests for compliance to Australian Standards to assist with maintenance requirements of fire systems.
- Provides reporting to identify maintenance patterns and historical activities.
- Improves Fire Brigade response to life threatening events and thus reduces the likelihood of loss of life or assets.



**Chubb Fire & Security Ltd**  
ABN 4700 006 7541

## **CodeRed Product Description**

- Incorporates an Micro-computer capable of monitoring up to 64 alarm points concurrently
- Compact design philosophy for integration into most fire systems
- Capable of handling multiple protocols for future flexibility and expansion

## **CodeRed Monitoring Network**

- Housed within a AS1670.3 2004 security building
- Can support up to 64,000 connections
- Full dual path redundancy including dual redundant host equipment

## **CodeRed Monitoring Centre**

- Staff fully trained in reacting to fire incidents
- Constantly manned fully compliant monitoring centre

## **CodeRed Technology**

- Utilises Telstra's PSTN and GPRS technologies
- > 99.95% availability and reliability
- Telstra's Australia wide network availability
- Telstra dual redundant X25 links to the NSW Fire Brigade Dispatch Centres

## **CodeRed Approvals**

- Meets all applicable Australian Standards
- CSIRO (Formerly SSL) Approved

## **CodeRed Service Support**

- 24 hour 7 day per week service
- Fully trained Fire Alarm Technicians throughout New South Wales available for emergency service
- Quick response time

The **CodeRed** equipment will remain the property of Chubb Fire & Security Ltd therefore all repairs due to failure of the **CodeRed** equipment will be carried out on site at no additional cost to the user<sup>1</sup>. Maintenance of the **CodeRed** unit is carried out locally at the fire system(s) by our qualified technicians.

To arrange your **CodeRed** installation, simply complete the enclosed Agreement and return to our office in our Self Addressed envelope to avoid possible future delays.

We look forward to the opportunity to provide your premises with the latest development in intelligent fire alarm monitoring with the additional benefits of ongoing cost savings and total peace of mind.

Should you require clarification or further information, please do not hesitate to contact myself in our office on (02) 8748 7000.

Yours faithfully

Robert Sauvan  
Fire Alarm Monitoring Sales  
Chubb Fire & Security Ltd  
Mobile: 0401 779 680  
Email: [robert.sauvan@chubb.com.au](mailto:robert.sauvan@chubb.com.au)

<sup>1</sup> – does not include damage to the code red unit caused by the customers equipment or agents, or external forces beyond the control of Chubb Fire & Security Ltd

## **Client Brief**

Thank you for the time you spent with the surveying of your site, to ensure a comprehensive solution to your fire alarm monitoring requirements are met. The CodeRed unit is able to support up to twelve inputs (individual alarm points) ensuring a safer system, specifically configured for your requirements.

We have based our quotation on the following information:

- **Sufficient GPRS signal strength exists at the location of the fire equipment**
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The CodeRed solution is designed to be installed in commercial, residential or industrial sites and can be connected to and is fully compatible with all existing fire protection systems.

The recommendations we have made will ensure a system compliant with the relevant Australian Standards, BCA and Fire Brigade requirements as they stand at the time of this proposal.

## **Comments**

**Pricing Structure:**  
**Site Details:**

**To be advised**

**The price of CodeRed Fire Monitoring is as follows: Firm for a period of 30 days from proposal date:**

<b><u>CodeRed Annual Fee</u></b>	<b>1 Year Contract Fee (1 input)</b>	<b>\$1,575.00</b>	<b>(ex. GST)</b>
	<b>3 Year Contract Fee (1 Input)</b>	<b>\$1,485.00</b>	<b>(ex. GST)</b>
	<b>5 Year Contract Fee (1 Input)</b>	<b>\$1,305.00</b>	<b>(ex. GST)</b>
	<b>Additional systems monitored</b>	<b>\$599.00</b>	<b>(ex. GST)</b>

Our annual price is based on a **One, Three or Five** year contract - includes basic installation, primary channel telephone line rental, NSW fire brigade fees and CodeRed ASE.

This option allows for the connection and monitoring of individual fire systems in accordance with your existing configuration.

### **False Alarm Charges**

The NSW Fire brigade will issue a penalty for each false alarm, in excess of one within a sixty day period.

Chubb will apply one processing fee for the false alarm invoice, regardless of the number of NSW Fire Brigade penalties on the invoice. The false alarm invoice will be issued monthly, where false alarms have occurred.

<b>Penalty as prescribed by NSWFB</b>	<b>\$500.00</b>	<b>(GST Exempt)</b>
<b>Chubb Processing fee is 7.5 % of invoice value</b>		<b>(ex GST)</b>

### **Telecommunications**

Australian Standards require that a second telephone line be connected as a backup communications link. If you are changing from another service provider, this line should exist and will not need to be re supplied. If this line is not present the following charges will apply.

The cost of the backup line is the responsibility of the user. If no spare PSTN line is currently available at the Fire Panel, a new line must be provided. If requested Chubb Fire & Security will organize this installation with Telstra, on your behalf. The cost of this connection will be at normal Telstra rates. Please contact Telstra or visit their web site [www.telstra.com.au](http://www.telstra.com.au) for current rates.

Cabling between the Code Red unit and the Telstra main frame will be charged at Chubb Fire & Security's current hourly rate of \$115.00 per hour if required.

### **Power Supply**

The Code Red Equipment requires a power supply of 9 to 35 volts DC. Where a power supply is not available, Chubb Fire & Security Ltd can provide a suitable unit.

<b>24VDC power supply and batteries</b>	<b>\$610.00*</b>	<b>(ex GST)</b>
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\* - Does not include installation costs

### **Exclusions**

- No allowance has been made for any reprogramming and modification of F.I.P. (if required).
- No allowance has been made for any third party fees that may be applicable other than outlined in the pricing structure.
- The Chubb Fire & Security Ltd normal Terms and Conditions apply to this proposal
- **Prices are firm for first 12 Months then will be subject to CPI increase**